

FAMILY OFFICE AVIATION GUIDE

NAVIGATING PRIVATE AVIATION WITH CLARITY, FLEXIBILITY, AND CONTROL.

NORTHERNJET



ABOUT US

Northern Jet is a private aviation company providing charter flights, fractional ownership, jet card programs, and aircraft management services. With operations across Florida and the Midwest, our team is dedicated to delivering safe, reliable, and personalized travel experiences for every client.

From flight planning to maintenance and operations, Northern Jet manages every detail to ensure seamless private travel. Our commitment to safety, service, and efficiency allows clients to travel on their schedule with confidence and convenience.

The Four Lanes of Private Aviation

Families typically enter private aviation through one of four primary programs.

ONE-OFF CHARTER

Best for occasional travelers

- Book individual flights as needed
- No long-term commitment

JET CARD PROGRAMS

Ideal for moderate usage

- Prepaid flight hours
- Predicatble pricing

FRACTIONAL OWNERSHIP

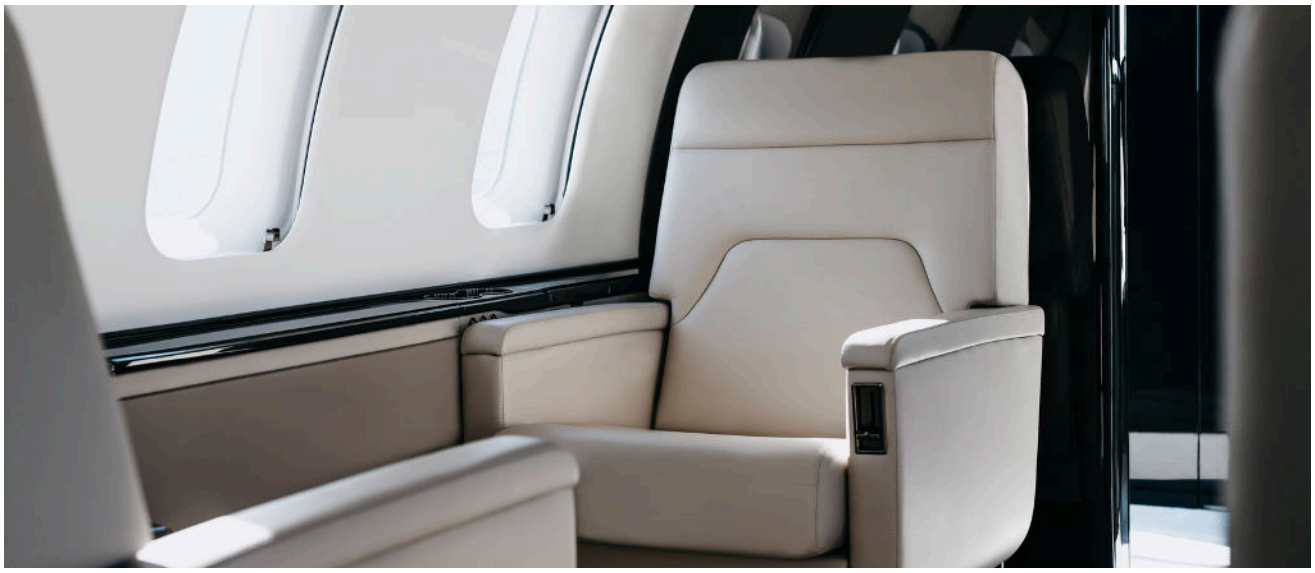
Best for frequent travelers

- Shared Aircraft Ownership
- Guaranteed flight hours each year

AIRCRAFT OWNERSHIP

Best for heavy utilization

- Full control of aircraft
- Managed operations, crew, and maintenance



*MATCHING AIRCRAFT TO THE **MISSION***

The right aircraft depends on several factors:

- Distance of travel
- Number of passengers
- Runway accessibility
- Cost efficiency



For example:

Short regional trips may be best served by light jets, while long-range international travel may require heavy aircraft capable of transatlantic flight.

Flexibility within a fleet allows families to choose the right aircraft for each trip.

UNDERSTANDING PRIVATE AVIATION PROVIDERS

Private aviation is made up of several different types of companies, each offering different services and levels of control.

AIRCRAFT BROKERS

Facilitate the purchase and sale of aircraft

CHARTER BROKERS

Arrange individual charter flights by sourcing aircraft from third-party operators

JET CARD PROVIDERS

Sell prepaid flight hour programs that offer guaranteed availability and simplified pricing

FRACTIONAL OPERATORS

Provide shared ownership programs where clients purchase a fraction of an aircraft

INTEGRATED OPERATORS

Companies that provide multiple services under one organization, including aircraft management, charter, fractional programs, and ownership support.

WHERE NORTHERN JET FITS

Northern Jet operates as an integrated private aviation provider.

Rather than focusing on a single program, Northern Jet supports clients across the full spectrum of private aviation services, including:

- **Aircraft acquisition and sales**
- **Aircraft management**
- **Jet card programs**
- **Fractional ownership opportunities**
- **Charter solutions when needed**

This integrated model allows clients to move between programs as their travel needs evolve, while working with a single trusted aviation partner.

*A **CONSULTIVE** APPROACH*

At Northern Jet, we believe private aviation should be tailored to the individual travel profile of each client.

Rather than selling a single program, our team evaluates:

- Travel Frequency
- Geographic Patterns
- Passenger Needs
- Budget Considerations
- Longer-Term Travel Goals

This approach allows clients to move between programs as their needs evolve.



QUESTIONS FAMILY OFFICES SHOULD ASK...

1

HOW MANY HOURS PER YEAR WILL WE FLY?

2

WHERE DO WE TRAVEL MOST FREQUENTLY?

3

WHAT LEVEL OF FLEXIBILTY DO WE NEED?

Protecting the Most Valuable Asset: ***Time***

For family offices, private aviation is not simply about convenience.

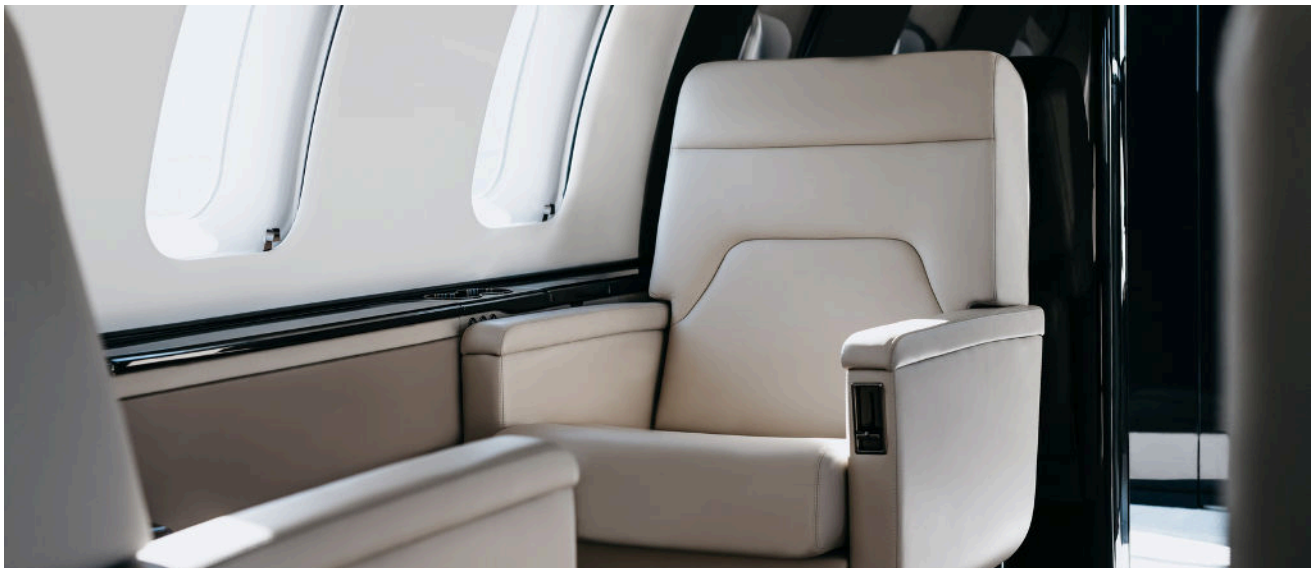
It is about enabling families to maximize their time and focus on **what matters most:**

BUILDING BUSINESSES

SUPPORTING COMMUNITIES

STRENGTHENING FAMILY RELATIONSHIPS

CREATING GENERATIONAL IMPACT



FLEET OVERVIEW

40+ Aircraft

100+ Pilots

Pilatus PC-12NG Light Aircraft	**1 aircraft** in fleet	**8 max** Passengers	Range: **1800** NM **5.0** Hours	WIFI Enabled	Pet Friendly
Cessna Citation CJ2/CJ3/CJ3+ Light Jet	**10 aircraft** in fleet	**7 max** Passengers	Range: **2100** NM **3.5** Hours	WIFI Enabled	Pet Friendly
LearJet 40XR/45XR/70/75 Mid Jet	**17 aircraft** in fleet	**7 max** Passengers	Range: **2300** NM **4.0** Hours	WIFI Enabled	Pet Friendly
Cessna Citation X, Sovereign, & Latitude Super Mid Jet	**5 aircraft** in fleet	**9 max** Passengers	Range: **3200** NM **6.0** Hours	WIFI Enabled	Pet Friendly
Bombardier Challenger 300/350 Super Mid Jet	**4 aircraft** in fleet	**9 max** Passengers	Range: **3000** NM **6.0** Hours	WIFI Enabled	Pet Friendly
Bombardier Challenger 604/605/650 Heavy Jet	**3 aircraft** in fleet	**13 max** Passengers	Range: **4000** NM **8.0** Hours	WIFI Enabled	Pet Friendly
Gulfstream G550 Heavy Jet	**1 aircraft** in fleet	**19 max** Passengers	Range: **6500** NM **12.0** Hours	WIFI Enabled	Pet Friendly

*Range is subject to actual passenger and baggage load, weather conditions and other factors. Max passenger load reduces maximum range. Seating is based on agreement - actual seating may be same or greater.

THE PRIVATE ADVANTAGE CARD

Our exclusive Private Advantage Card redefines private air travel with guaranteed availability, no blackout dates, and all-inclusive fixed hourly rates. Members enjoy seamless access to our modern fleet, personalized concierge service, and unparalleled comfort on every flight. Designed for those who value time, privacy, and excellence, the Private Advantage Card delivers the ultimate freedom to fly on your terms—with the confidence and sophistication only Northern Jet can provide.

LIGHT

Specifications

Cruise Speed	416 KTS
Passengers	6
Range	2,040 SM ****

25 HOUR LIGHT JET CARD

Hourly Rate:	$7,435
Card Price:	$185,875
FET 7.5%:	$13,941
Total Cost:	**$199,816**

Guaranteed access to our fleet of Light jets including the Cessna Citation CJ3, CJ3+, and CJ4.

$7,435

MID

Specifications

Cruise Speed	465-535 KTS
Passengers	7
Range	1,990-2,371 SM ****

25 HOUR MID JET CARD

Hourly Rate:	$9,265
Card Price:	$231,625
FET 7.5%:	$17,372
Total Cost:	**$248,997**

Guaranteed access to our fleet of Midsized jets, including Lear 40XR, 45XR, 70, 75, and Citation XLS+

$9,265

SUPER-MID

Specifications

Cruise Speed	541 KTS
Passengers	8-10
Range	3,500 SM ****

25 HOUR SUPER-MID JET CARD

Hourly Rate:	$11,695
Card Price:	$292,375
FET 7.5%:	$21,928
Total Cost:	**$314,303**

Guaranteed access to our fleet of Super-Midsized jets, including Bombardier Challenger 300, 350, 3500, Cessna Citation X, and Cessna Citation Sovereign+.

$11,695

HEAVY

Specifications

Cruise Speed	541 KTS
Passengers	12-14
Range	4,100 SM ****

25 HOUR HEAVY JET CARD

Hourly Rate:	$13,000
Card Price:	$325,000
FET 7.5%:	$24,375
Total Cost:	**$349,375**

Guaranteed access to our fleet of Heavy jets, including Bombardier Challenger 605 and Gulfstream G550.

$13,000

FRACTIONAL JET OWNERSHIP

- Designed for the unique needs of business travelers. We ensure that your time spent away from home is productive and never compromises on what's important
- Guaranteed availability with a minimum 24-hour notice
- 24/7/365 availability
- Travel management services personalized to your company's culture, travel policy, and accounting structure
- Guaranteed repurchase of your ownership interest at fair market value (less applicable remarketing fees)
- Available tax benefits, including bonus depreciation
- Facilitation and assistance with financing, accounting, and aviation law from our team of industry experts

Challenger 300



50 Hour Share

- 50 flight hours annually
- Late-model Challenger 300 Series aircraft
- 24/7 trip support and 24/7 client services
- Over 180 premier pilots
- Access to the entire fleet
- Inclusive of fuel and fuel surcharges

PURCHASE PRICE	**$687,500**
MANAGEMENT FEE	$14,250
HOURLY RATE	$6,995

Citation CJ3+



50 Hour Share

- 50 flight hours annually
- Late Model Cessna Citation CJ3+ Aircraft
- 24/7 trip support and 24/7 client services
- Over 180 premier pilots
- Access to the entire fleet
- Inclusive of fuel and fuel surcharges

PURCHASE PRICE	**$537,500**
MANAGEMENT FEE	$12,500
HOURLY RATE	$2,975


NORTHERNJET
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